

## Kelsey Ledford

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**From:** Richardson, Joe <JoeRichardson@ferrellgas.com>  
**Sent:** Tuesday, August 23, 2016 10:39 AM  
**To:** Kelsey Ledford  
**Cc:** Toms, William; Mathis, Michelle; Chitwood, Dorry  
**Subject:** Ferrellgas Propane Supply Proposal  
**Attachments:** City of Blue Ridge 2016 Proposal.doc

Kathy,

Thank you so much for considering Ferrellgas as your propane supplier. We trust the attached offer will demonstrate a great value for the city and all of its employees.

Sincerely,

Joe Richardson

Director of Operations  
Atlanta Georgia Supercenter  
Ofc: 888-862-5431  
Cell: 318-734-7072  
Fax: 678-733-9280

“Customer go where they are invited, stay where they are appreciated and leave when they feel ignored”



Kelsey Ledford  
City of Blue Ridge  
480 West First St  
Blue Ridge, Ga 30543

Date: 8/23/16

Dear Kelsey:

**Subject: Fixed Price Agreement – Fixed Price Proposal**

This documents serves as a proposal to supply propane gas to the City of Blue Ridge effective 8/23/16 – 7/31/17 for \$.999/gallon. Ferrellgas will service all city owned tanks and provide leased tanks at no charge if needed. Terms will be net 30 days from delivery. Service options for your account include: “Will Call” – Deliveries made on notification by the City OR “Keep Full” – automatic deliveries made by Ferrellgas based on your consumption. Credit approval is required for Keep Full service. Approximate annual consumption is 2,000 gallons.

**City of Blue Ridge Employee Pricing:**

Ferrellgas will supply propane to direct city employees for \$1.299 per gallon effective 8/23/16 – 7/31/17. This pricing is for city employee households only. Will Call or Keep Full service applies. Leased tanks will be provided if necessary. There is no lease charge for the first year and \$48 for each subsequent year.

Thank you so much for considering Ferrellgas as your propane supplier. We are very grateful for the opportunity to serve all your propane needs. Your signature at the bottom of this agreement will indicate your acceptance of the offer and terms.

Accepted by:

Sig: \_\_\_\_\_ Date: \_\_\_\_\_

Sig \_\_\_\_\_ Date \_\_\_\_\_

Joe Richardson  
Director Of Operations  
Ferrellgas – Georgia Operations

City of Blue Ridge  
Designated Representative